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| --- | --- |
| Proposal For Services  **Prepared For:**  Company Name  123 Huckleberry Hound Street  Garden Grove, CA 92841  **Submission Date: April 23, 2025** | Providing Better Solutions to Your Security Needs  Prepared By:  Tyrone Rodgers  CEO & President  1500 Rosecrans Avenue, Suite 500 Manhattan Beach, CA 90266 Phone (213) 757-7774 Email: TRodgers@RodgersSecuritySolutions.com |

Rodgers Security  
Proposal for Services

Client Company Name Goes Here

# Overview

**Rodgers Security Solutions (RSS)** is pleased to submit this proposal for services to support **Client Company Name Goes Here** in achieving its goals of providing a safe and secure environment for its employees, clients, and vendors. We thank you for your interest in our company. This proposal will address your security needs and risks, provide background information on RSS, explain why we think we are the best fit for your security needs, and provide our recommendations for helping you achieve your goals.

# Objectives

From your Request for Proposal (RFP), we have surmised that your company has the following needs:

* **Need #1:** Secure the work site during hours
* **Need #2:** Secure company equipment and other assets
* **Need #3:** Prevent vandalism
* **Need #4:** Prevent workplace violence

**Our company can help to minimize or eliminate these risks.**

**Please continue reading to see why we believe we are the best solution for your needs.**

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Rodgers Security   
Proposal for Services

Client Company Name Goes Here

# About Us

CEO and President Tyrone Rodgers founded RSS. Our company has over 50 years of combined security service, systems installation, and executive protection experience. We possess a sound reputation in the field of security. We offer a full range of services, including:

* Consulting
* Special Event Security
* Bike Patrol
* Security Threat Assessment
* Vehicle Patrol
* CCTV Consultation & Installation
* Executive Protection
* Uniform armed/unarmed security

guard

* Loss Prevention Security
* Commercial, Corporate &

Residential Security

We secure commercial, residential, schools, government buildings, and industrial sites throughout Southern and Central California. We also provide security for special events such as private parties and sporting events. Several of our current and former clients include:

* **City and County Governments**
* **Professional Basketball Association**
* **Pro Beach Volleyball** **Series**
* **Tennis Tournaments**
* **Property Management Companies**
* **Moving Companies**
* **Retailers and Shopping Centers**
* **Construction and Manufacturing Companies**
* **Music Festivals and Gaming Conventions**
* **Executive Protection Clients: Corporate Executives, the Music Industry, the Film Industry, Professional Athletes, and Politicians.**

**\***Additional information regarding our client list can be made available upon request

Our management staff consists of retired police officers and veterans. RSS encompasses a broad spectrum of security-related products and services because our client’s security depends on our ability to provide professional, reliable, and responsive security services.

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## Powered by Technology

We enhance security through **CCTV installation** (or integration with existing systems) and **web & mobile technology** for **Visitor and Vendor Management**.

Additionally, we utilize a **global online guard tour management system** to monitor and track security personnel in real-time. With **GPS tracking, SOS alarms, and push-to-talk (PTT) communication**, we ensure rapid incident response, enhancing guard and site safety.

### **How?**

* **Checkpoint Scanning** – QR codes placed at key locations allow for the real-time monitoring of patrols.
* **Incident Reporting** – Guards can attach photos, voice messages, and notes to reports for enhanced situational awareness.
* **Emergency Alerts** – SOS signals notify managers and enable immediate security or law enforcement backup.
* **Data & Reporting** – Our system tracks scheduled, missed, and completed patrols, providing **customized daily, weekly, or monthly reports** based on client preferences.

This technology-driven approach ensures **seamless security operations, real-time oversight, and rapid incident response** across all facility types, from warehouses and transportation hubs to remote sites and corporate offices.

## Primary goals of RSS:

* To provide the highest level of protective services available in the industry.
* To create and maintain an atmosphere that allows clients to perform assignments with a high degree of comfort and peace of mind.
* To create an open and honest working relationship with each client.
* To respond to situations in a manner that serves the best interest of our clients.

## Our Strengths

* Over 50 years of combined experience with a staff of seasoned retired law enforcement and veterans.
* We are innovative and utilize many of the latest technologies to provide our clients with greater options.
* We structure our teams to fit our clients with the goal of seamless integration.

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# Our Proposal

## Proposed Schedule

Considering the security threat assessment and the safety of the property, we propose the following schedule for **123 Huckleberry Hound St.**

* **One (1)** unarmed Security guard Monday through Sunday: 24 hours
* **Total hours per week = 168 hours**

## Recommended Resources

The following resources support the proposed schedule:

|  |  |  |
| --- | --- | --- |
| **Resource** | **Feature** | **Quantity/Frequency** |
| Guards | Armed | 0 |
| Guards | Unarmed | 1 |
| Golf cart | RSS-issued | 0 |
| Client-issued | 0 |
| Cloud-based guard tour system | Scheduled checkpoint scans with real-time reporting | Recommended with patrols every 45 minutes |
|  |  |  |

### Rationale

At the minimum, this schedule and the resources (as outlined) allow a guard to be on-site during and after work hours. If you prefer an adjustment of resources, we can modify our recommendations to suit your company’s needs.

## Reporting

We can email you Incident Reports, notifying you of low-risk to high-risk incidents that have taken place at your site. You can determine the frequency of reports sent to you based on priority level. We can also provide you with Daily Activity Reports that can be emailed daily or weekly.

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# Expected Results

* **Result #1:** To reduce and eliminate the risk of vandalism and theft
* **Result #2:** To reduce the risk of workplace violence incidents

# Pricing

The following table details the pricing for delivery of the services outlined in this proposal. This pricing is valid for **20** days from the date of this proposal:

|  |  |
| --- | --- |
| **Services Cost** | **Price** |
| Hourly base rate (based on a 11-day net pay) | $29.00 |
| Hourly holiday rate | $43.50 |
| 168 hours per week | $4,872.00 |
| 336 hours for two (2) weeks | $9,744.00 |
| 672 hours per month | $19,488.00 |
| **A retainer equaling 60% of a 30-day invoice is due upon the start of this contract** |  |

**Disclaimer:** The prices in the preceding table are estimates for the services discussed. This summary is not a warranty of the final price. Estimates are subject to change if client specifications change before a contract is executed. For instance, if you desire to adjust services or the schedule before or after a contract is executed, the contracted rate will be adjusted to reflect the new agreement.

# Conclusion

Our mission is to elevate the standards of existing security services. The success of RSS can be significantly attributed to our competent and professional staff, which consistently strives to exceed the expected level of services desired by our clients. We are glad to welcome the opportunity to serve all your security needs.

I am confident that you will be highly pleased with the level of our professional services. We look forward to working with you and your team. We are confident that we can meet the challenges ahead and stand ready to partner with you in delivering an effective security solution.

If you have questions on this proposal, please get in touch with me at your convenience by email at **TRodgers@RodgersSecuritySolutions.com** or by phone at **(310) 597-5526**. If, after reading this proposal, you are ready to begin working with us, you will find an authorization section on the next page.

I appreciate your consideration,

Tyrone Rodgers  
CEO & President

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# Proposal Approval

If you agree to the proposal outlined above and are ready to proceed, please indicate by providing your signature and date below.

**CLIENT COMPANY NAME Representative**

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Authorized Signature Date

**RSS Representative**

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Tyrone Rodgers, CEO Date

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